

Ericka S. Black is a highly-recognized and sought-after residential & commercial REALTOR®. She constantly ranks in the Top 100 among agents within Coldwell Banker's 30 Mid-Atlantic Region offices. Notably, she was ranked as the #1 Agent in Washington, DC and the Greater Region for Units Sold in 2021 & 2022. She is accustomed to negotiating multiple-offer scenarios and is known by her clients as being energetic as well as patient, attentive, and transparent. Not only have Ericka's high ethical standards been recognized by her clients, but her professionalism has also earned her high esteem amongst her peers and others. In 2019, Ericka was appointed by Mayor Muriel Bowser to the District of Columbia Real Estate Commission. This body of appointed members helps to regulate real estate licenses and protect consumers by upholding the District of Columbia real estate license law.

Ericka's specialty is helping others, and she has always had a keen interest in real estate. She purchased her first home as a college student at North Carolina Central University. Using an aggressive saving strategy, Ericka and her husband, Anthonio, a DC native, invest in real estate to assist them with the high cost of living. She feels financially empowered by having real estate assets and wants others to experience the same liberation.

Whether working with first-time homebuyers, experienced sellers and purchasers, investors, veterans, or military families, concierge-level service and support is provided by Ericka S. Black to all of her clients. She remains adept at anticipating market shifts and continues to offer a valuable perspective when selling or buying luxury homes, condos, townhomes, single-family properties, and new construction. As a seasoned real estate professional, Ericka remains committed to earning the lasting trust and respect of her clients by delivering award-winning service with passion, dedication, and always with a smile.

Awards and Recognitions include:

- 2023 The North Carolina School of Science and Mathematics (NCSSM) Chancellor's Award for Exemplary Service
- 2023 Forty Under Forty DC Metro Real Producers
- 2023 Keynote speaker for North Carolina Central University (NCCU)'s Forty Under Forty Awards Gala
- 2023 Keynote speaker for the Eastern Carolina Association of Housing and Redevelopment Officials Conference
- Ranked #1 Agent in Washington, DC & Greater Region 2021 & 2022 (Units Sold)
- 2021 #9 in Transaction Sides for Washington, DC-RealTrends America's Best Real Estate Professionals
- 2021 & 2022 RealTrends America's Best Real Estate Professionals 1.5% of agents nationwide
- 2020 recipient of NCCU's Forty Under Forty award

- Established the NCCU's Forty Under Forty Endowed Scholarship Fund *(Currently at approximately ~\$75K)*
- Ranked Top 1% in Mid-Atlantic Region volume
- Ranked Top 3% in International Sales volume
- Coldwell Banker International President's Circle Award
- Coldwell Banker International Sterling Silver Award
- GCAAR Recognition Silver & Gold Awards
- GCAAR Pathways Award
- Washingtonian's Top Producer in Maryland, Virginia, and Washington, DC
- The most appreciated reward is the confidence and trust of past clients who refer family and friends to Ericka for similar results.

Outside of real estate, Ericka loves spending time with family and friends, singing at church, traveling, educating people about personal finance, and supporting local charities and organizations. Ericka's primary residence is in the Northwest corridor of Washington, DC.